## Rewheel/research

## The state of mobile and broadband pricing - 1H2024

Monthly prices are 2-3x higher and gigabyte prices are 5-6x higher in markets with only 3 mobile network operators.
The effective competition in markets with 4 mobile network operators not only leads to much lower mobile prices, but as well to substantially lower fixed broadband prices. In markets with only 3 mobile network operators, consumers not only pay $3 x$ more for mobile plans with 100 gigabytes they also pay $60 \%$ more every month to buy fixed broadband plans with Gigabit speeds.

Rewheel research PRO study - April 2024
Mobile market competitiveness - MIN monthly price for 100 gigabytes - 1H2024
Minimum monthly price among mobile 5G\&4G plans with at least $1000 \mathrm{mins}, 100$ gigabytes and $10 \mathrm{Mbit} / \mathrm{s}$ speed


Minimum monthly retail price (incl. VAT \& tax) for the given gigabyte volume and speed among all eligible tariffs logged in the database for country.
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Broadband market competitiveness - MIN monthly price for 1 Gigabit speed - 1H2024 MIN monthly price among broadband FBB\&MBB plans with at least 1 terabyte of volume and $1 \mathrm{Gbit} / \mathrm{s}$ speed
$\epsilon$


Monthly prices are 2-3x lower and gigabyte prices are 5-6x lower in 4-MNO markets


MIN monthly price 100GB - 3 vs 4-MNO markets, 50 countries 5G\&4G voice-data plans with at least 1000 mins and 10 Mbps speed


MEDIAN gigabyte price - 3 vs 4-MNO markets, 50 countries 5G\&4G voice-data plans with at least 1000 mins


MIN monthly price 100GB - 3 vs 4-MNO markets, EUR countries 5G\&4G voice-data plans with at least 1000 mins and 10 Mbps speed


## Monthly prices of mobile voice-data plans and as well mobile broadband plans continued to fall across most EU and OECD countries

## Mobile voice \& data plans

## Fixed broadband plans

Median monthly price €16 $\downarrow$
Median gigabyte price $€ 0.3 \downarrow$

## Mobile broadband plans

## $((g))$ <br> Median monthly price $€ 28 \downarrow$ <br> Median Terabyte price $€ 3.0 \downarrow$

Monthly prices of mobile voice-data plans and as well mobile broadband plans continued to fall across most EU and OECD countries during the 1 H 2024 . On the other hand, monthly prices of broadband plans were up compared to 1 H 2023 .

- The median monthly price of mobile voice-data plans in EU fell to $€ 16$ in 1 H 2024 (was $€ 18$ in 1 H 2023 and $€ 19 \mathrm{in} 1 \mathrm{H} 2022$ ). The median gigabyte price fell to $€ 0.3$ in 1 H 2024 (was $€ 0.5$ in 1 H 2023 and $€ 0.7$ in 1 H 2022 ).
- The median monthly price of fixed broadband plans in EU rose to $€ 31$ in 1 H 2014 (was $€ 30$ in 1 H 2023 ). The median terabyte price rose to $€ 3.1$ in 1 H 2024 from $€ 3.0$ in 1 H 2023 .
- The median monthly price of mobile broadband plans in EU fell to $€ 28$ in 1 H 2014 (was $€ 30$ in 1 H 2023 ). The median terabyte price fell to $€ 3.0$ in 1 H 2024 (was $€ 3.1$ in 1 H 2023 ).



Annex I Country briefs: DK - Denmark
Denmark, the country with the highest general price level in the EU, thanks to 4-MNOs, has among the lowest mobile prices

## Annex I Country briefs: ES - Spain

The entry of the maverick group DIGI as the new $4^{\text {th }}$ MNO will lead to ultra-competitive $€ 5-€ 10$ monthly prices

## Annex I Country briefs: FR - France

France is an ultra-competitive market with a maverick $4^{\text {th }} \mathrm{MNO}$ (Iliad) that has among the lowest prices in EU

## Annex I Country briefs: IT - Italy

Italy is an ultra-competitive market with a maverick $4^{\text {th }} \mathrm{MNO}$ (lliad) that has among the lowest prices in EU
Annex I Country briefs: PL - Poland
Poland is an ultra-competitive 4-MNO market where the $4^{\text {th }}$ MNO (Play) is owned by the French lliad group

## Annex I Country briefs: PT - Portugal

Mobile monthly prices for 100 gigabytes will plummet below $€ 9.99$ and Gigabit broadband below $€ 19.99$ soon after DIGl's much anticipated $4^{\text {th }}$ MNO entry in Portugal

Annex I Country briefs: UK - United Kingdom
The proposed 4-to-3 Vodafone \& Three merger has already pushed mobile prices higher
Annex I Country briefs: US - United States
The Sprint / T-Mobile 4-to-3 mobile merger made the US one of the most expensive markets in the world

## Country and network operator price competitiveness highlights

- India was the country with the lowest minimum monthly price ( $€ 3.26$ ) for mobile 5G\&4G voice-data plans with at least 100 gigabytes. South Africa had the highest minimum monthly price for voice-data plans with 100 gigabytes.
- Bharti Airtel India was the mobile network operator with the lowest minimum monthly price ( $€ 3.26$ ) for mobile voice-data plans with at least 100 gigabytes. In Europe DIGI Romania had the lowest minimum price (€4.58) for such plans.
- Vodacom's South Africa lowest monthly price for mobile voice-data plan with at least 100 gigabytes was $€ 107.75$, a staggering 18x higher than Vodafone's $€ 6$ monthly price in Romania.
- Greece had the highest median gigabyte price for mobile voice-data plans with at least 1000 national minutes.
- Romania was the country with lowest minimum monthly price ( $€ 7.33$ ) for Gigabit fixed broadband plans. DIGI Romania was the operator with the lowest monthly price (€4.58) for mobile voice-data plans with 100 gigabytes in Europe and as well the lowest monthly price ( $€ 7.33$ ) for Gigabit fixed broadband plans among all 50 countries included in the comparison.
- Saudi Arabia was the country with highest minimum monthly price (€230) for Gigabit fixed broadband plans. Mobily sold the cheapest Gigabit fixed broadband plan in Saudi Arabia for $€ 230$ per month. STC in Saudi Arabia was the network operator with the highest minimum monthly price ( $€ 258.75$ ) for Gigabit fixed broadband plans among all 274 fixed network operators present across the 50 countries included in the comparison.
- The lowest monthly price for 5G broadband plans with at least 1 terabyte of volume and $100 \mathrm{Mbit} / \mathrm{s}$ was $€ 9.56$.


Fully allocated gigabyte price: tariff retail monthly price (incl. VAT \& tax) divided by included gigabyte allowance.
Median fully allocated gigabyte price among all eligible tariffs logged in the database for country or group of countries.
Unlimited data volume tariffs that had no finite gigabyte volume (i.e. no throttling or deprioritization) were allocated 10000 gigabyte (10 terabytes) volume.
research.rewheel.fi ©
Mobile network operator competitiveness - MIN price for 100GB - 1H2024
MIN monthly price among 5G plans with at least 1000 mins, 100 gigabytes and $10 \mathrm{Mbit} / \mathrm{s}$ speed


[^0]MIN monthly price in EUR for $\mathbf{1 , 2 . 5}, \mathbf{5}, \mathbf{1 0}, \mathbf{2 5}, \mathbf{5 0}, \mathbf{1 0 0}, \mathbf{2 5 0}, \mathbf{5 0 0}$ and $\mathbf{1 0 0 0}$ gigabytes - $\mathbf{1 H 2 0 2 4}$
5G\&4G voice-data plans with at least 1000 minutes and $10 \mathrm{Mbit} / \mathrm{s}$ peak speed

| EU | OECD | Country code | Country name | 1 GB | 2.5 GB | 5 GB | 10 GB | 25 GB | 50 GB | 100 GB | 250 GB | 500 GB | 1000 GB |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yes | Yes | AT | Austria | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 19.90 | Subscribe | Subscribe | Subscribe |
| No | Yes | AU | Australia | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 17.28 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | BE | Belgium | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 22.00 | Subscribe | Subscribe | Subscribe |
| Yes | No | BG | Bulgaria | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 16.82 | Subscribe | Subscribe | Subscribe |
| No | No | BR | Brazil | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 25.24 | Subscribe | Subscribe | Subscribe |
| No | Yes | CA | Canada | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 38.42 | Subscribe | Subscribe | Subscribe |
| No | Yes | CH | Switzerland | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 13.34 | Subscribe | Subscribe | Subscribe |
| No | Yes | CL | Chile | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 6.57 | Subscribe | Subscribe | Subscribe |
| No | Yes | CO | Colombia | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 8.35 | Subscribe | Subscribe | Subscribe |
| Yes | No | CY | Cyprus | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 9.99 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | CZ | Czechia | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 29.96 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | DE | Germany | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 31.24 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | DK | Denmark | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 9.41 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | EE | Estonia | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 15.24 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | EL | Greece | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 25.00 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | ES | Spain | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 13.00 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | FI | Finland | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 23.00 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | FR | France | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 8.99 | Subscribe | Subscribe | Subscribe |
| Yes | No | HR | Croatia | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 24.90 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | HU | Hungary | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 34.58 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | IE | Ireland | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 10.00 | Subscribe | Subscribe | Subscribe |
| No | Yes | IL | Israel | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 6.23 | Subscribe | Subscribe | Subscribe |
| No | No | IN | India | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 3.26 | Subscribe | Subscribe | Subscribe |
| No | Yes | IS | Iceland | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 22.71 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | IT | Italy | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 5.98 | Subscribe | Subscribe | Subscribe |
| No | Yes | JP | Japan | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 19.32 | Subscribe | Subscribe | Subscribe |
| No | Yes | KR | Korea | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 21.22 | Subscribe | Subscribe | Subscribe |
| No | No | KW | Kuwait | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 18.37 | Subscribe | Subscribe | Subscribe |
| Yes | No | LT | Lithuania | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 15.89 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | LU | Luxemburg | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 34.99 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | LV | Latvia | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 26.25 | Subscribe | Subscribe | Subscribe |
| Yes | No | MT | Malta | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 21.99 | Subscribe | Subscribe | Subscribe |
| No | Yes | MX | Mexico | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 27.94 | Subscribe | Subscribe | Subscribe |
| No | No | MY | Malaysia | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 5.87 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | NL | Netherlands | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 25.00 | Subscribe | Subscribe | Subscribe |
| No | Yes | NO | Norway | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 28.51 | Subscribe | Subscribe | Subscribe |
| No | Yes | NZ | New Zealand | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 19.25 | Subscribe | Subscribe | Subscribe |
| No | No | PE | Peru | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 8.38 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | PL | Poland | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 6.82 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | PT | Portugal | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 27.99 | Subscribe | Subscribe | Subscribe |
| Yes | No | RO | Romania | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 4.58 | Subscribe | Subscribe | Subscribe |
| No | No | SA | Saudi Arabia | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 46.25 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | SE | Sweden | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 22.29 | Subscribe | Subscribe | Subscribe |
| No | No | SG | Singapore | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 6.90 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | SI | Slovenia | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 9.99 | Subscribe | Subscribe | Subscribe |
| Yes | Yes | SK | Slovakia | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 21.42 | Subscribe | Subscribe | Subscribe |
| No | Yes | TR | Turkey | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 31.90 | Subscribe | Subscribe | Subscribe |
| No | Yes | UK | United Kingdom | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 13.98 | Subscribe | Subscribe | Subscribe |
| No | Yes | US | United States | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 47.00 | Subscribe | Subscribe | Subscribe |
| No | No | ZA | South Africa | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | 58.70 | Subscribe | Subscribe | Subscribe |

Highest gigabyte volume allowance that 5, 10, 15, 20, 25, 30, 40, 50, 60, 70, 80, $\mathbf{9 0}$ or $\mathbf{1 0 0}$ EUR bought - 1H2024
5G\&4G voice-data plans with at least 1000 minutes and $10 \mathrm{Mbit} / \mathrm{s}$ peak speed (Unlimited volume data plans were designated 10000 gigabyte i.e., 10 terabyte volume)

| EU | OECD | Country code | Country name | 5 EUR | 10 EUR | 15 EUR | 20 EUR | 25 EUR | 30 EUR | 40 EUR | 50 EUR | 60 EUR | 70 EUR | 80 EUR | 90 EUR | 00 EUR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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| No | Yes | AU | Australia | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | BE | Belgium | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | No | BG | Bulgaria | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | No | BR | Brazil | 15 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | ubrcibe |
| No | Yes | CA | Canada | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | Yes | CH | Switzerland | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcib | Subrcibe |
| No | Yes | CL | Chile | 10 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcib | Subrcibe |
| No | Yes | CO | Colombia | 32 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | No | CY | Cyprus | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | CZ | Czechia | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | DE | Germany | 6 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcib | Subrcibe |
| Yes | Yes | DK | Denmark | 10 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
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| Yes | Yes | EL | Greece | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
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| Yes | Yes | FI | Finland | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | FR | France | 10 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | No | HR | Croatia | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | HU | Hungary | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | IE | Ireland | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | ubrcibe |
| No | Yes | IL | Israel | 12 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcib |
| No | No | IN | India | 300 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | Yes | IS | Iceland | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | IT | Italy | 50 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | Yes | JP | Japan | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | ubrcibe |
| No | Yes | KR | Korea | 10 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | No | KW | Kuwait | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcib | Subrcibe |
| Yes | No | LT | Lithuania | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | LU | Luxemburg | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | LV | Latvia | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcib |
| Yes | No | MT | Malta | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | Yes | MX | Mexico | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | No | MY | Malaysia | 40 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | NL | Netherlands | 2 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | Yes | NO | Norway | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcib |
| No | Yes | NZ | New Zealand | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | No | PE | Peru | 11 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | PL | Poland | 30 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | PT | Portugal | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcib |
| Yes | No | RO | Romania | 10000 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | No | SA | Saudi Arabia | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | SE | Sweden | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | No | SG | Singapore | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | SI | Slovenia | 2 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| Yes | Yes | SK | Slovakia | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | Yes | TR | Turkey | 1 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | Yes | UK | United Kingdom | 5 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | Yes | US | United States | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe |
| No | No | ZA | South Africa | 0 | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | Subrcibe | ubrcib | ubr |

MIN monthly price in EUR for $\mathbf{1 0}, \mathbf{2 5}, \mathbf{5 0}, \mathbf{1 0 0}, \mathbf{2 5 0}, \mathbf{5 0 0} \mathrm{Mbit} / \mathrm{s}$ and $\mathbf{1}, \mathbf{2 . 5}, \mathbf{5}, 10 \mathrm{Gbit} / \mathrm{s}-1 \mathrm{H} 2024$
FBB\&MBB broadband plans with at least 1 terabyte of volume

| EU | OECD | Country code | Country name | 10 Mbps | 25 Mbps | 50 Mbps | 100 Mbps | 250 Mbps | 500 Mbps | 1 Gbps | 2.5 Gbps | 5 Gbps | 10 Gbps |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yes | Yes | AT | Austria | 16.11 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | AU | Australia | 30.24 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | BE | Belgium | 30.00 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | No | BG | Bulgaria | 5.00 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | No | BR | Brazil | 14.38 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | CA | Canada | 20.71 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | CH | Switzerland | 10.20 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | CL | Chile | 13.62 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | CO | Colombia | 16.15 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | No | CY | Cyprus | 15.00 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | CZ | Czechia | 11.96 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
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| Yes | Yes | IE | Ireland | 30.00 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | IL | Israel | 19.54 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | No | IN | India | 3.62 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | IS | Iceland | 53.53 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
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| No | Yes | UK | United Kingdom | 22.52 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
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| No | No | ZA | South Africa | 12.10 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |

Highest broadband download speed in Mbit/s that $\mathbf{5}, \mathbf{1 0}, \mathbf{1 5}, \mathbf{2 0}, \mathbf{2 5}, \mathbf{3 0}, \mathbf{4 0}, \mathbf{5 0}, \mathbf{6 0}, \mathbf{7 0}, \mathbf{8 0}, 90$ or 100 EUR bought - $\mathbf{1 H 2 0 2 4}$
FBB\&MBB broadband plans with at least 1 terabyte of volume

| EU | OECD | Country code | Country name | 5 EUR | 10 EUR | 15 EUR | 20 EUR | 25 EUR | 30 EUR | 40 EUR | 50 EUR | 60 EUR | 70 EUR | 80 EUR | 90 EUR | 100 EUR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yes | Yes | AT | Austria | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | AU | Australia | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | BE | Belgium | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | No | BG | Bulgaria | 20 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | No | BR | Brazil | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | CA | Canada | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | CH | Switzerland | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | CL | Chile | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | CO | Colombia | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | No | CY | Cyprus | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | CZ | Czechia | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | DE | Germany | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | DK | Denmark | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | EE | Estonia | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
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| Yes | Yes | ES | Spain | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | FI | Finland | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | FR | France | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | No | HR | Croatia | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | HU | Hungary | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | IE | Ireland | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | IL | Israel | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | No | IN | India | 30 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | IS | Iceland | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | IT | Italy | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | JP | Japan | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | KR | Korea | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | No | KW | Kuwait | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | No | LT | Lithuania | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | LU | Luxemburg | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | LV | Latvia | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | No | MT | Malta | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | MX | Mexico | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | No | MY | Malaysia | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | NL | Netherlands | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | NO | Norway | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | NZ | New Zealand | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | No | PE | Peru | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | PL | Poland | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | PT | Portugal | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | No | RO | Romania | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | No | SA | Saudi Arabia | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | SE | Sweden | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | No | SG | Singapore | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | SI | Slovenia | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| Yes | Yes | SK | Slovakia | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | TR | Turkey | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | UK | United Kingdom | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | Yes | US | United States | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |
| No | No | ZA | South Africa | 0 | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe | Subscribe |



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## 1 Context and methodology

Rewheel has been tracking mobile prices since 2012. Rewheel first international comparison study ${ }^{1}$ of mobile prices was conducted in December 2012. It tracked mobile prices across the 27 countries that were members of the European Union at the time. The main finding of our 2012 study "Research shows that users pay up to ten times more to use their smartphones in those Member States where there is no challenger to the big European operators." was cited ${ }^{2}$ by the former Vice President of the European Commission, Joaquin Almunia in a speech dated the $28^{\text {th }}$ of February 2013.

Rewheel's studies are the world's most comprehensive mobile price comparison studies. Rewheel's price comparison research aim is to measure the price differences across mobile and broadband markets, identify and quantify the competition factors (e.g., 4 versus 3 mobile network operators) that underpin the price differences.

In March 2023 we published ${ }^{3}$ the $18^{\text {th }}$ release of our 4G\&5G price comparison series titled "The state of 4G and 5G pricing, 1H2023 - Inflation edition" with mobile voice-data, mobile broadband and wireless broadband plan prices from 50 European, American, Asia Pacific, Middle East and African countries.

In June 20203, for the first time, we published ${ }^{4}$ a broadband price comparison study titled "The state of broadband (FBB\&FWA) pricing - 1H2023" with fixed broadband and fixed-wireless access (FWA) broadband plan prices from 50 European, American, Asia Pacific, Middle East and African countries.

Starting from the 1 H 2024 , i.e., this study, we will be examining the state of mobile pricing and as well the state of broadband pricing in one combine study published annually.

### 1.1 50 European, American, Asia Pacific, Middle East and African countries included in the comparison

Herein, we tracked and analysed mobile voice-data, mobile broadband and fixed broadband prices across 50 European, American, Asia Pacific, Middle East and African countries. The 50 countries include in the comparison are listed in the table below. The 50 countries are listed alphabetically following the two-letter country code abbreviation. The table contains information regarding the European Union (EU 27 countries) country membership and/or the Organization for Economic Development and Cooperation country membership (OECD 36 countries).

Please note that starting from 1 H 2024 , i.e., this study, we will no longer track prices in China. We have replaced China with Singapore as it can be seen in the table below. The reason for this change is similar to our previous decision to replace Russia with Peru. The main aim of Rewheel price comparison studies, as stated above, is to measure the price differences between markets and identify the competition factors that underpin the price differences. Hence, one of the preconditions for including a market in the comparison is that the market must broadly operate with open market rules. Moreover, the state must not exert direct or indirect state control of all operators present. After following the developments in the Chinese mobile market and tracking Chinese mobile prices (prices have a very high degree of homogeneity which may be the outcome of coordination) for few years we came to the conclusion that the Chinese mobile market does not fulfil the open market precondition.

[^1]| EU | OECD | Country code | Country name |
| :---: | :---: | :---: | :---: |
| Yes | Yes | AT | Austria |
| No | Yes | AU | Australia |
| Yes | Yes | BE | Belgium |
| Yes | No | BG | Bulgaria |
| No | No | BR | Brazil |
| No | Yes | CA | Canada |
| No | Yes | CH | Switzerland |
| No | Yes | CL | Chile |
| No | Yes | CO | Colombia |
| Yes | No | CY | Cyprus |
| Yes | Yes | CZ | Czechia |
| Yes | Yes | DE | Germany |
| Yes | Yes | DK | Denmark |
| Yes | Yes | EE | Estonia |
| Yes | Yes | EL | Greece |
| Yes | Yes | ES | Spain |
| Yes | Yes | FI | Finland |
| Yes | Yes | FR | France |
| Yes | No | HR | Croatia |
| Yes | Yes | HU | Hungary |
| Yes | Yes | IE | Ireland |
| No | Yes | IL | Israel |
| No | No | IN | India |
| No | Yes | IS | Iceland |
| Yes | Yes | IT | Italy |
| No | Yes | JP | Japan |
| No | Yes | KR | Korea |
| No | No | KW | Kuwait |
| Yes | No | LT | Lithuania |
| Yes | Yes | LU | Luxemburg |
| Yes | Yes | LV | Latvia |
| Yes | No | MT | Malta |
| No | Yes | MX | Mexico |
| No | No | MY | Malaysia |
| Yes | Yes | NL | Netherlands |
| No | Yes | NO | Norway |
| No | Yes | NZ | New Zealand |
| No | No | PE | Peru |
| Yes | Yes | PL | Poland |
| Yes | Yes | PT | Portugal |
| Yes | No | RO | Romania |
| No | No | SA | Saudi Arabia |
| Yes | Yes | SE | Sweden |
| No | No | SG | Singapore |
| Yes | Yes | SI | Slovenia |
| Yes | Yes | SK | Slovakia |
| No | Yes | TR | Turkey |
| No | Yes | UK | United Kingdom |
| No | Yes | US | United States |
| No | No | ZA | South Africa |

### 1.2 What mobile and broadband plan prices are tracked and analysed?

Herein, we tracked and analysed mobile voice-data, mobile broadband and fixed broadband plan prices.
We have included in the comparison the following eligible mobile voice-data plans;

- 5 G plans (with a 4G fallback) having at least 1000 minutes, 1 gigabyte of data volume and $1 \mathrm{Mbit} / \mathrm{s}$ offered download speed
- 4G plans having at least 1000 minutes, 1 gigabyte of data volume and $1 \mathrm{Mbit} / \mathrm{s}$ offered download speed

We have included in the comparison the following eligible broadband plans;

- fixed broadband (FBB) FTTx plans delivered over VDSL, cable, FTTP, FTTN, FTTB, etc. or FTTH plans delivered over full fibre networks having at least 100 gigabyte of data volume and $10 \mathrm{Mbit/s}$ offered download speed
- mobile broadband plans (MBB) plans with full or restricted mobility (e.g., fixed wireless access, FWA) delivered over 5G or 4G networks having at least 100 gigabyte of data volume and $10 \mathrm{Mbit} / \mathrm{s}$ offered speed


### 1.3 Detailed methodology

Rewheel's comparison methodology was designed from the onset to measure the price of mobile data connectivity both in plans that include voice and data connectivity and as well in data-only plans with full or restricted (e.g., fixed wireless access) mobility. Hence, by tracking the price of plans that include practically unlimited voice connectivity (i.e., 1000 or more national minutes) we could compare directly the price for mobile data connectivity and track the historic price development. Back in $2014^{5}$ smartphone plans that included practically unlimited minutes/SMS were the de-facto monthly rolling plans in the majority of the EU28 \& OECD countries.

By the 1 H 2024 in all of the 50 European, American, Asia Pacific, Middle East and African countries 5 G voice-data plans that included practically unlimited national minutes had become the de-facto monthly rolling plans. In some ultra-competitive European 4-MNO markets such as France, Italy, Poland and Romania ultra-low (5 to 10 EUR/month) 5G priced plans with unlimited minutes/SMS and 50 to 500 gigabytes are the norm nowadays.

Similar to Rewheel's mobile price comparison methodology that was designed from the onset to measure the price of naked mobile data connectivity (no bundled prices tracked) our broadband price comparison methodology is design to measure the price of naked broadband connectivity. Surely, many operators prefer to sell plans - locking-in consumers to long contracts with a total higher monthly fee - that on top of broadband connectivity include fixed-line telephony and/or TV services and/or OTT video streaming services and/or mobile services but more often than not these additional services are either redundant (e.g., fixed-line telephony is redundant to most consumers having a mobile telephone), duplicate (e.g., telco-own video streaming services since most consumers subscriber to OTT video streaming services such as Neflix) or add little incremental value to a naked broadband connection.

It is important to note that for a subset of consumers (e.g., students, single person households, etc.) a 5 G or even a 4G voice-data connection with large or unlimited (on-device \& hotspot) data volume is their sole and essential mean of accessing the internet.

### 1.3.1 Mobile network operators (MNOs), fixed network operators (FNOs), service providers virtual network operators (VNOs)

In this $19^{\text {th }}$ release we tracked prices from a total of 432 mobile and/or broadband service providers. Among them there were 170 mobile network operators (MNOs), 297 broadband network operators (BNOs) of which 274 were fixed network operators (FNOs), 119 network operator sub-brands and 129 virtual network operators (VNOs). A list of all 432 service providers, MNOs, FNOs, subbrands and VNOs can be found in Section 5 of the full report. 56 out of the 170 mobile network operators sold during the 1 H 2024 mobile voice-data or mobile broadband plans with named terabyte volume allowances ranging from 1 to 10 terabytes ( 1000 to 100000 gigabytes).

### 1.3.2 Tariff numbers, collection methods and tariff eligibility rules

This $19^{\text {th }}$ release 1 H 2024 contains over 2250 mobile voice-data and over 1850 broadband plan tariffs. The entire database includes over 40000 mobile and broadband tariff plans.

Tariffs were collected from the service provider websites during February, March and April 2023. We archived screenshots from every single service provider tariff that was used in the comparative analysis and as well downloaded and archived the tariff terms and conditions wherever needed and readily available.

Eligible mobile voice-data plans were 5G or 4G LTE plans with at least 1000 national (to all domestic mobile and fixed networks) minutes, 1 gigabyte of included data volume and $1 \mathrm{Mbit} / \mathrm{s}$ offered download speed.

5 G or 4 G LTE plans with a speed cap lower than $1 \mathrm{Mbit} / \mathrm{s}$ were not eligible. 5 G or 4 G LTE plans where the speed was throttled below $1 \mathrm{Mbit} / \mathrm{s}$ after the depletion of a high-speed volume were eligible but treated as tariffs with finite data volume. 3G plans, irrespective their speed cap limits were not eligible.

Please note that starting in this $19^{\text {th }}$ release the mobile voice-data plan minimum required speed eligibility threshold was increased from 0.5 Mbit/s (minimum required speed in all 18 previous releases) to $1 \mathrm{Mbit} / \mathrm{s}$.

Eligible broadband plans were fixed broadband (FBB) or mobile broadband (MBB) plans with at least 100 gigabyte of data volume and $10 \mathrm{Mbit} / \mathrm{s}$ offered download speed.

Fixed broadband (FBB) FTTx plans were plans delivered over VDSL, cable, FTTP, FTTN, FTTB, etc. or FTTH plans delivered over full fibre networks. Mobile broadband plans (MBB) plans were plans with full or restricted mobility (fixed wireless access, FWA) delivered over 5G or 4G networks.

Eligible plans were monthly rolling plans (both postpaid and prepaid plans with automatic 28- or 30-day renewal) that were available to all consumers. Plans will lower prices, higher gigabyte allowances or higher speeds offered to selected consumers such as youth, seniors, solders, additional family members, customers with PayPal accounts, etc. or plans bundled with other services (e.g., fixed broadband service, mobile voice service, mobile broadband service, TV services, etc.) were not eligible.

For mobile plans we logged all the SIM-only tariffs and in rare occasions tariffs with handset subsidies that included higher gigabyte volume allowance than the maximum possible that consumers could obtain with SIM-only tariffs.

The following parameters have been collected for each tariff: the date and time of collection, the country, the operator name, the service provider name, the service provider brand type (operator main or sub-brand or VNO), the price in local currency, the included data volume allowance, the included minute/SMS allowances for mobile voice-data plans, the offered peak download speed of data, the plan technology ( 5 G or 4G for mobile voice-data plans, FTTx or FTTH for fixed broadband plans and 5G or 4G for mobile broadband plans, the tariff name together with any applicable options or subsidies and finally the URL of the operator.

Please note that while in all previous releases (releases 1 to $18^{\text {th }}$ ) we logged the mobile network operator maximum speed as the tariff offered peak download speed for all tariffs where the service providers did not specify the speed this is no longer the case in this $19^{\text {th }}$ release. In this $19^{\text {th }}$ release if the service provider did not sell tariffs tiered on speed (e.g., $10 \mathrm{Mbit} / \mathrm{s}$ for $€ 10,100 \mathrm{Mbit} / \mathrm{s}$ for $€ 20$ and $250 \mathrm{Mbit} / \mathrm{s}$ for $€ 30$ ) or did not state clearly the typical download speed offered we logged $50 \mathrm{Mbit} / \mathrm{s}$ as a typical 4 G peak tariff speed and $100 \mathrm{Mbit} / \mathrm{s}$ a typical 5G peak tariff speed. In the event the service provider sold a lower mobile voice-data price plan with a specified speed (e.g., $100 \mathrm{Mbit} / \mathrm{s}$ ) and a more expensive plan where it indicated that consumers get up to the maximum network speed, we logged for that tariff the next available speed tier according to the following speed tiers (1, 10, 25,50, 100, 250, 500 and $1000 \mathrm{Mbit} / \mathrm{s})$.

All commercial promotions available at the time of collection were considered (e.g., 2 months free if purchased online or 10\% off if purchased before a certain date). All discounts were calculated for a minimum period of 12 months or for the specified contract period if it was longer than 12 months. If a tariff was cheaper with longer contract duration, we logged in the database the lowest available price (e.g., $10 \%$ off with a 24 -month contract).

The tariff monthly fee does not include one-off fees (activation, porting, installation, service, modem, etc). Such fees, with very few exceptions, do not significantly increase the monthly tariff fee for the duration of the contract or when they applied to a 12-month period in monthly rolling tariffs. Monthly reoccurring fees for the lease of a modem - for broadband tariffs where such fees where separately specified - were not included in the monthly price.

The database includes off-the-shelf tariffs (e.g., RED 2 Mbit/s, RED $10 \mathrm{Mbit} / \mathrm{s}$, RED MAX Mbit/s) and as well in rare occasions data volume or speed add-ons that increase the monthly data volume allowance or the download speed. Only monthly rolling data volume or speed add-ons were eligible add-ons. One-time use add-ons that expired in the end of the billing cycle were excluded. Promotions that temporarily increased the volume allowance, speed or provided access to 5G were considered only if they were applicable for the entire contract duration or in case of monthly rolling contracts for minimum 12 months.

No Purchase Power Parity (PPP) operation has been performed on the raw tariff plan prices. Prices in EUR are the retail (VAT and other applicable taxes included where available) prices found on the service provider web sites. Prices in other national currencies have been converted to EUR by simply using the exchange rate displayed by Google on the day of collection.

Please note that in each release historic prices in countries that do not use EUR as their national currency are converted to EUR using the latest exchange rate (i.e., the exchange rate logged in the latest release). Hence, historic prices may vary from release to release. For example, the USD to EUR exchange rate has fluctuate from 0.74 to 0.95 as seen in the table below. In this latest release historic US prices (i.e., 2014 to 1 H 2024 prices) were converted to EUR using a flat 0.94 exchange rate.

[^2]| EU | OECD | Country code | Country name | Currency | 1H2024 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Yes | Yes | AT | Austria | EUR | 1.0000 |
| No | Yes | AU | Australia | AUD | 0.6000 |
| Yes | Yes | BE | Belgium | EUR | 1.0000 |
| Yes | No | BG | Bulgaria | BGN-EUR | 0.5100 |
| No | No | BR | Brazil | BRL | 0.1800 |
| No | Yes | CA | Canada | CAD | 0.6800 |
| No | Yes | CH | Switzerland | CHF | 1.0300 |
| No | Yes | CL | Chile | CLP | 0.00094 |
| No | Yes | CO | Colombia | COP | 0.00024 |
| Yes | No | CY | Cyprus | EUR | 1.0000 |
| Yes | Yes | CZ | Czechia | CZK | 0.0400 |
| Yes | Yes | DE | Germany | EUR | 1.0000 |
| Yes | Yes | DK | Denmark | DKK-EUR | 0.1300 |
| Yes | Yes | EE | Estonia | EUR | 1.0000 |
| Yes | Yes | EL | Greece | EUR | 1.0000 |
| Yes | Yes | ES | Spain | EUR | 1.0000 |
| Yes | Yes | FI | Finland | EUR | 1.0000 |
| Yes | Yes | FR | France | EUR | 1.0000 |
| Yes | No | HR | Croatia | EUR | 1.0000 |
| Yes | Yes | HU | Hungary | HUF | 0.0025 |
| Yes | Yes | IE | Ireland | EUR | 1.0000 |
| No | Yes | IL | Israel | ILS | 0.2500 |
| No | No | IN | India | INR | 0.0110 |
| No | Yes | IS | Iceland | ISK | 0.0067 |
| Yes | Yes | IT | Italy | EUR | 1.0000 |
| No | Yes | JP | Japan | YEN | 0.0061 |
| No | Yes | KR | Korea | WON | 0.00068 |
| No | No | KW | Kuwait | KWD | 3.0200 |
| Yes | No | LT | Lithuania | EUR | 1.0000 |
| Yes | Yes | LU | Luxemburg | EUR | 1.0000 |
| Yes | Yes | LV | Latvia | EUR | 1.0000 |
| Yes | No | MT | Malta | EUR | 1.0000 |
| No | Yes | MX | Mexico | MXN | 0.0560 |
| No | No | MY | Malaysia | MYR | 0.1956 |
| Yes | Yes | NL | Netherlands | EUR | 1.0000 |
| No | Yes | NO | Norway | NOK | 0.0860 |
| No | Yes | NZ | New Zealand | NZD | 0.5500 |
| No | No | PE | Peru | PEN | 0.2500 |
| Yes | Yes | PL | Poland | PLN | 0.2300 |
| Yes | Yes | PT | Portugal | EUR | 1.0000 |
| Yes | No | RO | Romania | EUR | 1.0000 |
| No | No | SA | Saudi Arabia | SAR | 0.2500 |
| Yes | Yes | SE | Sweden | SEK | 0.0880 |
| No | No | SG | Singapore | SGD | 0.6900 |
| Yes | Yes | SI | Slovenia | EUR | 1.0000 |
| Yes | Yes | SK | Slovakia | EUR | 1.0000 |
| No | Yes | TR | Turkey | TRY | 0.0290 |
| No | Yes | UK | United Kingdom | GBP | 1.1700 |
| No | Yes | US | United States | USD | 0.9400 |
| No | No | ZA | South Africa | ZAR | 0.0490 |

Please note that the Bulgarian Lev (BGN) is pegged to the Euro while the Danish kroner (DKK) is semi-pegged to the Euro with a fluctuation band of $+/-2.25 \%$. Herein, we have historically considered the Danish kroner to have a fixed exchange rate with the Euro of 0.13. The Romanian New Leu (RON) is scheduled to be replaced by the Euro in 2024. In light of that Romanian operators and service providers have been offering their services using Euro prices.

### 1.3.3 Eligibility rules for plans designated as unlimited data volume plans

Unlimited data volume plans were plans with no specified finite gigabyte volume limit for a given offered speed. Mobile voice-data plans that allowed unlimited on-device data volume but either completely restricted hotspot functionality or limited the allowed data volume over hotspot functionality to a finite volume were nevertheless considered as unlimited data volume plans.

Plans were the operators (e.g., Korean operators) included high speed for a specified finite gigabyte volume and lower speed (e.g., $1,3,5$ or $10 \mathrm{Mbit} / \mathrm{s}$ ) for an unlimited data volume that kicks-in after the depletion of the high-speed volume were treated as two separated tariffs; a tariff with a finite data volume with high speed and a tariff with an unlimited data volume with lower (i.e., the throttled) speed.

Plans were the operators (e.g., US operators) reserved the right to de-prioritized the traffic and throttled the speed at unspecified rates after a specified finite data volume was depleted (e.g., 50 gigabytes) were treated as a single tariff with a finite data volume with high speeds.

Plans with unlimited data volume were video streamed at a specified lower speed (e.g., US operator standard definition 480p 1.5 $\mathrm{Mbit} / \mathrm{s}$ ) and where the consumers could not turn off this feature were logged as tariffs with unlimited data volume at the video specified streaming lower speed (i.e., 1.5 Mbit/s).

While European operators do include WiFi hotspot functionality in mobile voice-data plans at no extra cost for the entire finite or unlimited data volume - obliged by the EU net neutrality rules ${ }^{6}$ - many non-EU operators (e.g., US or Korean operators) block altogether this functionality in some plans, include a smaller data volume for hotspot/tethering than the on-device data volume or charge additional fees for enabling the WiFi hotspot functionality for finite data volumes. Hence, the like-for-like comparison of mobile voice-data plan prices between EU and non-EU operators if WiFi hotspot functionality were to be included would yield higher prices for non-EU operators that engage in such practice.

### 1.3.4 Price metrics used to analyse the mobile and broadband plan prices

The following price metrics were used to analyse the mobile voice-data plan prices.
a) MIN monthly price for a given gigabyte volume and a given peak speed (e.g., 100 gigabytes and $10 \mathrm{Mbit} / \mathrm{s}$ ): lowest monthly retail price (including VAT and other applicable taxes) per country or per network operator among all eligible tariffs that were logged in the database that included the given gigabyte volume and the specified peak speed.
b) MEDIAN monthly price: median monthly retail price (including VAT and other applicable taxes) per country or group of countries among all tariffs logged in the database.
c) MEDIAN gigabyte price: median gigabyte price (retail monthly price including VAT and other applicable taxes divided by the included gigabyte allowance) per country or group of countries among all tariffs logged in the database.
d) MAX gigabytes that $5,10,15,20,25,30,40,50,60,70,80,90$ or 100 EUR bought: highest gigabytes that a given monthly EUR amount bought per country among all eligible tariffs that were logged in the database that had a peak speed equal or higher than a specified speed (e.g., $10 \mathrm{Mbit} / \mathrm{s}$ ).

The median gigabyte price metric has been calculated by assigning a finite volume to tariffs that included unlimited data volume. In each release we have assigned to tariffs that included unlimited data volume the maximum finite volume sold across all countries that were included in the release.

In this $19^{\text {th }} 1 \mathrm{H} 204$ unlimited data volume plans were assigned a finite volume of 10000 gigabytes ( 10 terabytes). During the 1 H 2024 in many countries' operators sold mobile voice-data or mobile broadband plans that included named fined data volumes ranging from 1000 to 10000 gigabytes ( 1 to 10 terabytes). See section 5.1 of the full report for more details.
${ }^{6}$ https://berec.europa.eu/eng/document_register/subject_matter/berec/download/0/6160-berec-guidelines-on-the-implementation-b_0.pdf

The following price metrics were used to analyse the broadband plan prices.
a) MIN monthly price for a given gigabyte volume and a given peak speed (e.g., 1 terabyte and $100 \mathrm{Mbit} / \mathrm{s}$ ): lowest monthly retail price (including VAT and other applicable taxes) per country or per network operator among all eligible tariffs that were logged in the database that included the given gigabyte volume at the specified peak speed.
b) MEDIAN monthly price: median monthly retail price (including VAT and other applicable taxes) per country or group of countries among all tariffs logged in the database.
c) MEDIAN terabyte price: median terabyte price (retail monthly price including VAT and other applicable taxes divided by the included terabyte allowance) per country or group of countries among all tariffs logged in the database.
d) MAX Mbit/s that $5,10,15,20,25,30,40,50,60,70,80,90$ or 100 EUR bought: highest speed in Mbit/s that a given monthly EUR amount bought per country among all eligible tariffs that were logged in the database that had a data volume allowance equal or higher than a specified volume allowance (e.g., 1000 gigabyte or 1 terabyte).

For example, a plan with a monthly price of 30 Euro that included 3 terabytes had a terabyte price of 10 Euro per terabyte while a plan of 30 Euro that included unlimited data volume had a terabyte price of 3 Euro per terabyte. Plans with unlimited data volume were designated the highest finite named data volume of 10 terabytes.

## About Rewheel

Mobile data and broadband pricing, mobile operator competitiveness rankings, market modelling \& analysis, competition analysis (consolidation, 4 to 3 mobile mergers, effective remedies, new market entries), MNO near-zero marginal data cost, MVNO economics, mobile capacity-only play, mobile centric convergence (MCC) pro-competitive strategies and $4^{\text {th }}$ MNO business case.

Founded in 2009 and incorporated in Finland, Rewheel is a privately owned independent telecom research firm and boutique management consultancy. Our clients are mobile network operators, telco groups, MVNO groups, competition authorities, telecom sector regulators, governments, global internet firms, mobile data-centric start-ups, PE and VC investors.

Rewheel has delivered management consultancy work for clients in the United Kingdom, United States, Germany, Ireland, Switzerland, Finland, Sweden, Belgium, Greece, Poland, Slovenia, Hungary, Russia, Romania.

The following authorities have acquired access to Rewheel's independent pricing, mobile market competitiveness, 4 to 3 merger analysis and remedy assessment research: The European Commission Directorate for Competition, the United States Department of Justice, the New York, California and many other US State Attorney General Offices, the national competition authorities of Canada, Australia, the Netherlands and Greece, the Ministry of Economic Affairs of the Netherlands, the Ministry of Industry and Trade of Czechia, the Korean Electronics and Telecommunication Research Institute, the sector regulators of the United Kingdom, Germany, France, the Netherlands, Ireland, Finland, Portugal, etc.

Rewheel's mobile data pricing, strategy, competition analysis, merger assessment, network economics, spectrum, profitability and competitiveness focused reports have been cited by OECD Economic Surveys, The Economist, The Financial Times, The New York Times, Reuters, Bloomberg, WSJ and publicly referenced by the UK telecoms regulator Ofcom, BIPT, Vodafone, Telefonica, Tele2, Elisa, DNA, GSMA, VPs of the EU Commission responsible for Competition, MEPs, IEEE, ITU.

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$\Rightarrow$ http://research.rewheel.fi/insights/2018_apr_pro_4to3_consolidation_vs_4MNO/
The state of 4G pricing - 2H2017 - Digital Fuel Monitor 8th release
$\Rightarrow$ http://research.rewheel.fi/insights/2017_nov_pro_2h2017_release/
Unlimited mobile data and near zero marginal cost - a paradigm shift in telco business models
$\Rightarrow$ http://research.rewheel.fi/insights/2017_sep_pro_near_zero_marginal_cost/
O2 - Ready to disrupt the German tight oligopoly market
$\Rightarrow$ http://research.rewheel.fi/insights/2017_apr_pro_o2_germany_turnaround/
Capacity utilization and fixed-to-mobile broadband substitution potential - A study of 64 European operators
$\Rightarrow$ http://research.rewheel.fi/insights/2017_mar_pro_network_utilisation_mimo/
Effective structural remedies for Hutchison-WIND 4 to 3 Italian mobile merger
$\Rightarrow$ https://research.rewheel.fi/insights/2016_sept_premium_italy_hutch_wind_merger/
Telenor Denmark - Turnaround strategy
$\Rightarrow$ http://research.rewheel.fi/insights/2016_apr_premium_telenor_denmark_turnaround/
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[^0]:    Minimum monthly retail price (incl. VAT \& tax) for the given gigabyte volume and speed
    among all eligible tariffs logged in the database for mobile network operator.

[^1]:    ${ }^{1}$ https://research.rewheel.fi/downloads/Rewheel_EU27_smartphone_tariff_competitiveness_report_December_2012_HIGHLIGHTS.pdf
    2https://ec.europa.eu/commission/presscorner/detail/en/speech_13_168
    ${ }^{3} \mathrm{https}: / /$ research.rewheel.fi/downloads/The_state_of_4G_5G_pricing_18_release_1H2023_PUBLIC_VERSION.pdf
    4https://research.rewheel.fi/downloads/The_state_of_broadband_(FBB_FWA)_pricing_1H2023_PUBLIC_VERSION.pdf

[^2]:    
    

